

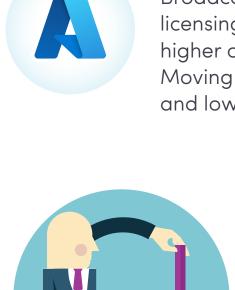


# The Business Case for Migrating VMware **Workloads to Azure**



Broadcom's changes to VMware licensing have left enterprises facing higher costs and reduced flexibility.

Moving workloads to **Azure VMware Solution (AVS)** is not only a fast and low-risk option — it's also proven to deliver measurable ROI.



# 1. ROI and Payback

298% **ROI** over 3 years Forrester TEI, 2024

<6 months payback period

\$7.9M net present value (NPV) realized

# 2. Cost Savings

90% of server refresh costs avoided Forrester TEI

on-premises servers decommissioned by year 3

saved on hardware. licensing, & Extended **Security Updates** 





### 3. Productivity Gains

80% reduction in downtime

IT infrastructure

labor reduced by 18%

≈\$4M in avoided losses Forrester TEL

net saved in avoided administrator retraining/hiring

# 4. Performance & Resiliency



Increased application performance and availability



Seamless access to the broader

Azure ecosystem (Al, analytics, backup, DR)





# 5. Security & Compliance

AVS inherits Azure's enterprise-grade certifications:

HIPAA, PCI-DSS, GDPR, ISO 27001

Microsoft Trust Center

Risk shifted from on-premises infrastructure to Microsoft's cloud

**IDC** found that enterprises migrating to AVS achieved:

357% & 37% lower 3-year ROI operating costs

IDC AVS Business Value Study, 2023

#### Why Quisitive:

As a multi-year Microsoft Partner of the Year, Quisitive helps enterprises migrate VMware workloads with confidence. Our AVS Migration Services deliver:

assessments

Structured migration

migration waves

**ROI** with Azure VMware Solution.

• Safe, phased

and managed services

• Post-migration optimization



Talk to an Azure Migration Expert

