



Cambridge
Group
of
Clubs

Transforming Financial Management at Cambridge Group of Clubs with Quisitive and Cloud ERP

When Cambridge Group of Clubs experienced an unexpected crash of their legacy on-premise ERP system, they needed a solution fast. They turned to Quisitive to help evaluate and implement Sage Intacct for modern financial management.

The Cambridge Group of Clubs has been a social and athletic force in Toronto’s financial district for over 40 years, serving an exclusive membership of leaders, executives, and professionals. The company’s success relies on its deeply rooted culture of service excellence to clients.

The company’s finance team knew their existing on-premise system was limited and would soon need to change. “Everything took longer,” said Karen Malone, CFO of Cambridge Group. “We had no flexibility with journal entries and had to export financial reports to Excel to analyze financials.” These challenges underscored the necessity for a more efficient and effective financial management solution. When the accounting system crashed unexpectedly and caused a significant data loss, the company needed a solution quickly and was determined to choose a system that would better support its long-term needs.

Selecting a Cloud ERP Solution:

Understanding the urgency of upgrading their financial management system, Cambridge Group of Clubs prioritized cloud-based ERP solutions with robust reporting, integration options, and user-friendly interface. Cambridge Group was also in the process of evaluating new AP Automation Solutions and needed to select an ERP vendor that could integrate seamlessly. The Cambridge Group

of Clubs turned to their partner and Canadian Cloud ERP experts, Quisitive, to help evaluate solutions.

With Quisitive’s guidance, they evaluated various options and ultimately chose Sage Intacct for its impressive reporting capabilities, intuitive interface, and seamless integration potential.

Getting Started

Quisitive’s support during the implementation process was invaluable to Cambridge Group. Despite the situation’s urgency, Quisitive adapted its project plan to meet Cambridge Group’s immediate needs.

“In conjunction with our ongoing project, we’re integrating a new AP Automation system,” remarked Karen. “Quisitive not only supplied us with vendors and contacts but actively engaged in meetings with them. This level of partnership exemplifies the trust and value we place in their expertise.”

Success with Cloud ERP

Through collaboration with Quisitive and adoption of Sage Intacct, Cambridge Group successfully overcame the challenges posed by their outdated accounting system. The transition has resulted

“We have a long-standing relationship with Qusitive and knew their team would listen to our needs and help us find the best ERP solution to serve our business.”

KAREN MALONE

CFO, Cambridge Group of Clubs

in improved efficiency, streamlined processes, and enhanced access to critical financial data, positioning Cambridge Group for continued success in its diverse portfolio of ventures.

Efficiency and Time Savings:

The intuitive interface of Sage Intacct has empowered the accounting team to perform tasks more efficiently. With features like easy journal entry updates and streamlined reporting processes, time-consuming tasks have been simplified, freeing up valuable time for strategic financial analysis and decision-making.

Enhanced Visibility and Accessibility:

Comprehensive dashboards provided by Sage Intacct offer real-time visibility into key financial metrics and performance indicators. Leaders can now access critical financial data with ease, enabling more informed decision-making and proactive management of resources.

Streamlined Processes:

Sage Intacct’s integrated invoice management system has greatly facilitated the company’s accounts payable processes. With the ability to access invoices directly from the general ledger and track payment status effortlessly, the organization has streamlined its AP processes, reducing manual effort and minimizing errors.

Improved Communication and Collaboration:

The adoption of Sage Intacct has facilitated better communication and collaboration across departments. With everyone having access to the same financial data through the system’s centralized platform, internal stakeholders can collaborate more effectively, leading to improved alignment and coordination of financial goals and strategies.

Operational Insights and Decision Support:

Sage Intacct’s robust reporting capabilities have provided Cambridge Group with actionable insights into their financial performance. Customizable reports and analytics tools enable the organization to identify trends, spot opportunities, and address potential challenges promptly, enhancing their ability to make data-driven decisions.

Return on Investment (ROI):

Cambridge Group has realized a significant return on their investment in Sage Intacct. The time saved through process efficiencies, coupled with the improved accuracy and accessibility of financial data, has translated into tangible cost savings and increased productivity for the organization.

Overall, the implementation of Sage Intacct has not only addressed the immediate challenges faced by Cambridge Group but has also positioned them for long-term success by optimizing their financial management processes and empowering them to adapt and thrive in a dynamic business environment.

Looking ahead, Cambridge Group plans to further leverage Sage Intacct for ongoing financial management and explore additional modules or features to enhance their operations.

“Qusitive’s support during a very stressful time was invaluable. They not only helped us navigate the transition smoothly but also provided proactive solutions to meet our immediate needs.”

KAREN MALONE

Sage Partner

Grow Faster in the Cloud with Sage Intacct + Qusitive

Drive your business forward with Qusitive, your experts in cloud ERP.

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