## **Data sheet**

# Sage Intacct Cloud Accounting Software for Government and Public Benefit Organizations



We're passionate about building accounting software that helps you navigate the complexity and demands of financial management. Public benefit nonprofits and government organizations face unique challenges: from compliance reporting to generating outcome metrics and providing real-time visibility—we want you to spend less time on administrative tasks and more time on what really matters—advancing your mission.

## Built for public benefit organizations

As your organization grows, manual processes drain your productivity and it's difficult to analyze your growing range of data. While you're managing multiple funding sources, the increased need for visibility, and changing regulatory requirements, we've built our accounting software with you in mind. Sage Intacct customers have experienced efficiency gains up to 75% and dedicate more time to strategic decision making.

We provide intuitive core fund accounting with a dimensional general ledger and accounts payable automation, comprehensive grant tracking and billing, automated revenue recognition, easyto-use reporting and dashboards, and a rock-solid audit trail.

## **Real-time visibility and insights**

Public benefit and government entities need visibility into financial and operational metrics to make more informed decisions about programs, fundraising, staffing, and more. The Sage Intacct real-time reporting allows you to measure performance for financial, operational, and outcome metrics and easily report to multiple stakeholders.

Every transaction in the system is tagged with dimensions, so finance teams can sort, view, filter, and report on the specific information they need. Using dimensional insight, our public benefit and government customers experience increased transparency and trust in their data.

## True cloud technology with open API

As an innovator in the cloud space, Sage Intacct has honed a true cloud model. Sage Intacct was built to deliver multitenant financial management, on a platform purpose-built for finance. This allows all users to be on the same version, without complicated and expensive upgrades. Our open API lets you connect to existing or future systems. This means you can leverage key data from donor management, payroll, budgeting, CRMs like Salesforce, and others to track metrics that are central to your organization's operations and programs.

r බ Dashboards												Q, Search
	afit Sample Metrics	~				12/3	1/2020	All departments	s ~ ) [All fund	~)	All projects	7 Clear + 🕸 🖸
	# of Members 21,970 this year	+3,605 vs. prior year	# of New Mem 2,378 this year	nbers +4.1296 va. prior year		ram Expense 65,604 +\$1,009,608 vs.	1	of Volunteers	-2,014 va. prior year	Revenue Per \$186 this year	Member +5.23% vs. prior year	
Program Exp per Member Co 05/06/2021 13:47:00	st											700Q@@
				Memberships Year Ending 12/31/2020		Community Outreach Year Ending 12/31/2020	Program Serv	vices Impact Projects Year Ending 12/31/2020	Year 12/3	Events Ending 1/2020	All Departments Vear Ending 12/31/2020	Vear Ending 12/31/2020 Actual
Expenditures Personnel Expenses Professional Fees				747,425.51 670,656.34		315,987.70 259,861.13		73,117.02 230,104.99	141	226.42 916.60	1,188,756.65 1,302,539.06	_
Program Expenses Occupancy General and Administrative Expenses fotal Expenditures			-	365,161.66 119,793.29 1.070.170.48 2.973.207.28		84,526,13 190,199,30 266,847,83 1,117,422,09		165,831,86 51,541,41 353,243,95 873,839,23	51,541,41 88,17 353,243,95 248,58	587.11	5.55 449,709.55 7.11 1.938,849.37	
in Experior wess				18,546.00		2,378.00		660.00		386.00	21,970.00	$\leq$
ist per Member				160.32	469.90			1.324.00 1.557.35		253.33		
R&E Dept Budget Compariso 05/06/2021 13:47:01	n		00000	<ul> <li>Aggregate R&amp;F B 05/06/2021 13:47:03</li> </ul>	E By Membership Types 3			70000	# of Members By Memb		ership Type	700Q\$B
	Actu	Memberships Year To Date 12/31/2020 al Original Budget	Budget % Var	Course	Revenue Year To Date 12/31/2020 Revenues	Expenditures Year To Date 12/31/2020 Expenses	Surplus or Los	Members Year Ending 12/31/2020 s # of Members			- 107	لغ
Revenues Over Expenditures Operating Revenue Grant Contributions	1,369,751.5	50 250.000.00 <sup>¶</sup> 00 0.00	447.90 A	Group Main PHP IDT RDP	906,265.04 844,300.93 2,301,743.04	4,846,455,67 590,992,34 1,104,418,19 673,602,77	3,885,382,7 315,272,7 (260,117,26 1,420,060,2 5,368,578,4	0 37.00 5) 37.00 7 22.00	Main —		Main	
Tuition Member Fees Sales	0,625.0 0.0 30.000.0	00.0	100.00	Total Group	12,784,127.43	784,127.43 7,415,548.97		6 198.00			RDP	

A single, multi-dimensional outcomes dashboard combines financial and operational data to give you a true picture of your organization's impact.

#### **Capabilities include:**

- Accounts Payable
- Accounts Receivable
- Allocations Management
- Budgeting and Planning
- Cash Management
- Dimensional General Ledger
- Fixed Assets
- Fund Accounting
- Grant Tracking and Billing
- Inventory Management
- Multi-Entity and Global Consolidations
- Order Management
- Purchasing
- Reporting and Dashboards
- Revenue Recognition
- Spend Management

Sage

- Time and Expense Management
- Vendor Payment Services

#### **Recognized by finance experts**

- **AICPA**: Sage Intacct is the AICPA's first and only preferred provider of of financial applications.
- **Gartner**: Sage Intacct received the highest score in Core Financials for the Lower Midsize Enterprises Use Case in Gartner's Critical Capabilities Report in 2021.
- **G2**: Sage Intacct has the highest customer satisfaction score for multiple accounting categories on G2, a leading business software review platform.

"Implementing Sage Intacct has been a big win for us. We now have the ability to be transparent and show our mayor, our commission, and even our partners what we are doing with our funds. This has increased our community's trust and that is directly tied to the transparency we are able to get through Sage Intacct."

~ Amy Tarpley, Finance Director, Macon-Bibb County Industrial Authority

# sageintacct.com/nonprofit 877-437-7765

©2021 The Sage Group plc or its licensors. Sage, Sage logos, Sage product and service names mentioned herein are the trademarks of The Sage Group plc or its licensors. All other trademarks are the property of their respective owners.