

Azure Assessment Accelerator Program

JUMP START YOUR CLOUD MIGRATION

The cloud migration discussion has quickly shifted from price to performance. Organizations can no longer evaluate a move to cloud solely on price, it must be the basis of how they transform with Azure at the center. With nearly 60%+ of computing in the public cloud by end of 2020, doubling the volume of workloads, it is HOW and not IF.

With this trend, organizations are beginning to lay out their roadmap for a cloud move, yet many are unclear on their public cloud strategy or need assistance prioritizing the right workloads. With this gap in mind, Qusitive has partnered with Microsoft to provide clients with a funded Azure Accelerator – an assessment service designed to help organizations assess where they are on the maturity scale to move to the cloud and evaluate their application environment. This evaluation identifies which applications need to just be lifted to the cloud without remediation vs. which can be optimized without major development effort and identifies key applications that would benefit from a refactoring within the PaaS fabric. The output of this 4-week assessment is a custom business case with compelling rationale, a cloud migration plan and future roadmap for your recommended move to Microsoft Azure.

Whether it's moving workloads to the cloud, building net new capabilities within the cloud fabric or looking at the analytical benefits the cloud provides for optimizing revenue, Qusitive focuses on the migration, consolidation and integration points into Microsoft Azure, leveraging our considerable experience to create solutions that enable true digital transformation for our customers.

ASSESSMENT PROGRAM OVERVIEW

To support the assessment, Microsoft is funding the use of the MOVE tool. MOVE automates the inventory, collection, analysis and visualization of IT data and enables the Qusitive assessment team to understand your infrastructure and usage in detail. This is especially valuable for clients who do not fully understand their application and infrastructure environments and usage. The assessment team will run the tool for a minimum of 2 weeks to best understand your usage patterns.

Following the usage collection, the team will execute a series of funded workshops and interviews that are used to assist in the build of technical and economic benefits, Azure consumption estimates, application and infrastructure findings and recommendations and the final business case.

FUNDING OVERVIEW

Qusitive is one of the top partners in North America that Microsoft has certified to deliver these assessments. With this designation, Qusitive has access to funding dollars direct from Microsoft to support eligible organizations interested in this program. The funding provided by Microsoft for the Azure Assessment Accelerator is based on server volumes, VMs and/or workloads within the assessment scope. These dollars are usually enough to fully fund the assessment or at least cover most of the cost. The provision of the MOVE tool and the funded assessment is an unbelievable value for any organization that is looking to migrate to the cloud and needs help kick-starting that activity. Qusitive has established a strong track record of creating impactful solutions that drive transformation for our clients. At Qusitive we know digital transformation is not an overnight accomplishment. We believe it is a journey, but one that can be rapidly accelerated with the right OnRamp and High Gear.

PURPOSE DRIVEN PARTNERSHIP

Qusitive is 100% Microsoft dedicated. Microsoft is in our digital DNA and our commitment to Azure is strong. We know there isn't a one-size fits all solution to empower our customers on their journey to digitally transform, but we're certain Microsoft Azure is the platform to get them there.

Qusitive is proud to acknowledge its strategic partnership with Microsoft. This partnership positions us to lead the market in digital transformation by combining our respective skill sets to drive success and lasting results for our customers.

Our long-standing partnership with Microsoft and Advanced Specialization in Modern Application Development are rooted in our deep understanding of what it takes to successfully connect technology to valuable business outcomes.

This strategic partnership is meaningful for our clients, as we have privileged access to early releases, specialized training and a direct line to Microsoft.

Microsoft Partnership:

- Advanced Specialization
 - Modernization of Web Applications
- Gold Competency
 - Application Development
 - Cloud Platform
 - Cloud Productivity
 - Data Analytics
 - DevOps
 - Datacenter
 - Data Platform