

Switch & Save

On Your Microsoft
Cloud Subscriptions

Transition Your Microsoft Cloud Purchasing to Qusitive and Save

Save 2% on your Microsoft Azure & O365 Subscriptions

Whether your Microsoft Enterprise Agreement (EA) is up for renewal, someone on your team swiped their credit card on Microsoft.com, or you aren't satisfied with your current licensing provider, Qusitive can help you save on the cloud services your organization depends on. Switch your purchasing relationship to Qusitive by June 30, 2019 and receive a 2% discount on Microsoft Azure and Microsoft O365 subscription costs. With Qusitive as your Cloud Solution Provider (CSP) we will also help you optimize your cloud licensing spend and ensure you are doing it in the most secure way.

Microsoft launched the CSP program to allow customers the ability to consume cloud software and services through Microsoft's accredited partner network. This program gives customers the opportunity to transition their licensing relationship to the same IT partner they trust with their IT services. Consolidating these vendor relationships into one single relationship provides a significant advantage for organizations, ensuring confidence that their IT services provider is managing their licensing spend in the best interest of their business.

Benefits of Working with Qusitive in the CSP Model

Qusitive's deep expertise in Microsoft cloud technology, coupled with our Direct CSP status, ensures organizations that select Qusitive as their CSP have a skilled technology partner by their side that understands their business and is advising them on the best options from implementation to support within Microsoft Azure and Microsoft O365. As a CSP, we optimize licensing spend to give you greater agility and flexibility to invest in modernizing your business.



CONSOLIDATED PARTNER

By transitioning your licensing relationship to Qusitive, you benefit by having one partner to handle your cloud subscription, support, and project services.



ADVANCED REPORTING

One invoice mechanism that includes both your technology services and licensing spend, including detailed breakdown on your cloud consumption.



PLATFORM OPTIMIZATION

Qusitive has your best interest in mind when it comes to licensing spend. We actively manage your subscription to ensure your spend is optimized.



TRUSTED SUPPORT

Premier support from the partner you know and trust. You won't get stuck in a support queue, instead, you receive personalized support from a team that understands your business.

Get Started