Azure Assessment Accelerator Program

JUMP START YOUR CLOUD MIGRATION

The cloud migration discussion has quickly shifted from price to performance. Organizations can no longer evaluate a move to cloud solely on price, it must be the basis of how they transform. Gartner & Forrester predict that 60%+ of computing will be in the public cloud by 2020, doubling the current volume of workloads today.

With this trend, organizations are beginning to lay out their roadmap for a cloud move, yet many are unclear on their public cloud strategy or need assistance prioritizing the right workloads. With this gap in mind, Quisitive has partnered with Microsoft to provide clients with a funded Azure Accelerator – an assessment service designed to help organizations assess where they are on the maturity scale to move to the cloud and evaluate their application environment. This evaluation identifies which applications need to just be lifted to the cloud without remediation vs. which can be optimized without major development effort and identifies key applications that would benefit from a refactoring within the PaaS fabric. The output of this 6-week assessment is a custom business case with associated ROI value, a cloud migration plan and future roadmap for your recommended move to Microsoft Azure.

Whether it's moving workloads to the cloud, building net new capabilities within the cloud fabric or looking at the analytical benefits the cloud provides for optimizing revenue, Quisitive focuses on the migration, consolidation and integration points into Microsoft Azure, leveraging our considerable experience to create solutions that enable true digital transformation for our customers.

ASSESSMENT PROGRAM OVERVIEW

To support the assessment, Microsoft is funding the use of the MOVERE tool. MOVERE automates the inventory, collection, analysis and visualization of IT data and enables the Quisitive assessment team to understand your infrastructure and usage in detail. This is especially valuable for clients who do not fully understand their application and infrastructure environments and usage. The assessment team will run the tool for a minimum of 4 weeks to best understand your usage patterns.

Following the usage collection, the team will execute a series of funded workshops and interviews that are used to assist in the build of cost benefit and ROI analysis, Azure consumption estimates, application and infrastructure findings and recommendations and the final business case.

FUNDING OVERVIEW

Quisitive is 1 of 8 partners in North America that Microsoft has certified to deliver these assessments. With this designation, Quisitive have access to funding dollars direct from Microsoft to support eligible organizations interested in this program. The funding provided by Microsoft for the Azure Assessment Accelerator is based on server volumes, VMs and/or workloads within the assessment scope. These dollars are usually enough to fully fund the assessment or at least cover most of the cost. The provision of the MOVERE tool and the funded assessment is an unbelievable value for any organization that is looking to migrate to the cloud and needs help kick-starting that activity. Quisitive has established a strong track record of creating impactful solutions that drive transformation for our clients. At Quisitive we know digital transformation is not an overnight accomplishment. We believe it is a journey, but one that can be rapidly accelerated with Microsoft Azure.

PURPOSE DRIVEN PARTNERSHIP

Quisitive is 100% Microsoft dedicated. Microsoft is in our digital DNA and our commitment to Azure is strong. We know there isn't a one-size fits all solution to empower our customers on their journey to digitally transform, but we're certain Microsoft Azure is the platform to get them there.

Quisitive is proud to acknowledge its strategic partnerships with Microsoft. This partnership positions us to lead the market in digital transformation by combining our respective skillsets to drive success and lasting results for our customers.

Quisitive is one of only 35 companies (top 1%) nationally that Microsoft names a National Solution Provider (NSP). It is not an opt-in model and companies only receive the recognition by demonstrating technical acumen, completing Microsoft certifications, and showing success through customer case studies.

This strategic partnership is meaningful for our clients, as we have privileged access to early releases, specialized training and a direct line to Microsoft. If a company is working with a technology partner that has not achieved this status they will not have access to this, nor will they have the validation of quality of work.

Microsoft Partnership Facts:
- Gold Microsoft Partner
- National Solution Provider
- Customer Engagement Alliance Member
- Partner Advisory Council Member
- Movere Certified Partner
- Nominated to Microsoft Azure Blockchain Council